# LISTING MANAGEMENT \$100

Let the experts take your newest listing live on the MLS! Schedule photography or inspection, set up ShowingTime, and more. You take it from Contract to Close solo.

## **ESCROW MANAGEMENT SERVICES** \$250

We will get escrow open, schedule pertinent appointments, and file documents. But will let the agent stay main contact point

## **BUY OR LIST TRANSACTION COORDINATION** \$400

Handling everything from Contract to Close with <a href="weekly">weekly</a> emails to Title and Lender for updates. Requesting and filing documentation as necessary.

## **CLIENT CARE TRANSACTION COORDINATION** \$550

From Contract to Close, you will get high level customer service delivered to your clients with weekly check-in emails – plus access to buyer or seller personal portals! Milestone emails are sent to Title and Lender weekly to stay on track.



# PACKAGE BREAKDOWN



■ BUY SIDE

= LIST SIDE

SERVICE ITEM	LIST MANAGEMENT	ESCROW MANAGEMENT	BUY OR LIST TRANSACTION COORDINATION	CLIENT CARE TRANSACTION COORDINATION
Order photos or pre-inspection				
Input into the MLS			<b>Ø</b>	<b>Ø</b>
Update Showingtime				<b>Ø</b>
Email sellers important information				<b>V</b>
Submit to Brokerage for Compliance		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Open Escrow		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Receive Earnest Deposit		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Handle documentation as it arises			<b>Ø</b>	<b>Ø</b>
Manage Dotloop		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Coordinate final walk through & closing time		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Provide agent updates		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Request updates from Title, Lender, etc.			<b>Ø</b>	<b>Ø</b>
Request reviews from clients on behalf of agent			<b>Ø</b>	<b>Ø</b>
Order warranty, if applicable			<b>Ø</b>	<b>Ø</b>
Calendar reminders to all parties		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Agent access to personal portal w/ YTD analytics		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Utility and mail reminders to clients				<b>Ø</b>
Provide weekly transaction updates to clients with access to personal online portal				<b>Ø</b>
Final closing information & reminders to client			<b>Ø</b>	<b>Ø</b>
Post Close: Tax Season reminder			<b>Ø</b>	<b>Ø</b>
Post Close: Happy Home Anniversary email			<b>⊘ ⊘</b>	<b>Ø</b>
	<b>\$100</b>	\$250	\$400	\$550

#### **Other Packages**

Client Care Dual Agency: \$800 per file

On Site/Property Appointment: \$40 per appointment

### MIRATO CO.

#### **ADMIN ASSISTANCE**

#### PRICES START AT \$45/HR

- Real Estate Business or Small Brokerage Consultation
- Accountability / Coaching
- Lead Generation Accountability
- 24+ Touch Calendar Creation
- Database Assistance and Management

#### **DESIGN ASSISTANCE**

### PRICES START AT \$50/HR

- Website Creation
- Website Maintenance or Optimization
- Logo Creation
- Branding
- Social Media Graphics or Templates
- Social Media Management
- Promotional Item Design
- Email Marketing or Templates
- Print Marketing
- Business Cards
- Open House or Just Listed Flyers
- Reels and Post Production Video

#### **VIRTUAL ASSISTANCE**

#### PRICES START AT \$55/HR

- Gift buying
- Ghost or Copywriting
- Email Organization
- Calendar Management



